
The Swedish Institute in Paris

- Supplier meeting for the café



Introduction to The Swedish Institute, SI



SI's space in Marais



Vision for the café



Question and answers

Purpose of the supplier meeting

- Provide general information for the upcoming procurement process and object of procurement
- Present SI and SI Paris
- This is not a an opportunity to discuss requirements and details of the procurement document or contract
- SI must provide the requirement of the procurement documents at the same time to all possible suppliers – this will be done at the time of publishing the tender in Merccell Tendsign

ORGANISATION

SI in brief

- Swedish public agency under the Ministry for Foreign Affairs, formed 1945.
- Director-General Madeleine Sjöstedt.
- Collaborates with Swedish embassies and consulates all over the world.
- In 1965 the "Hôtel de Marle" was bought by the Swedish government to create a Swedish culture centre.
- Approximately 140 employees in Stockholm and Paris.
- A budget of around SEK 500 million (50 million euro).



Photo: Vinciane Lebrun-Verguethen, Magnus Liam Karlsson, Lieselotte van der Meijs, Julien Bourgeois, Margareta Bloom Sandebäck/imagebank.sweden.se

Our work involves:



Promoting Sweden

Building interest and trust in Sweden internationally.



Cooperation in the Baltic Sea region

Developing partnerships and strengthening Sweden's relations.



Global development

Strengthening talent, change- and decision-makers in other countries.

PROMOTING SWEDEN

We are Sweden's cultural centre in Paris

Photo: Vinciane Lebrun-Verguethen

SI Paris promotes Swedish culture

- Creates long-term Franco-Swedish relations since 1971
- Attracts 100,000 visitors each year, who attend over 90 events and exhibitions.
- Offers six guest apartments to around 100 Swedish researchers and cultural workers.
- A total of 250 students learn about Sweden and the Swedish language every semester.

Photo: Luca Lomazzi, Vinciane Lebrun-Verguethen, Miranda Gunnarsson



SI Paris promotes Swedish culture



Arranges **exhibitions**
and **events**.



Offers **guest apartments**
for researchers and
cultural workers.



Teaches the
Swedish language.



A platform for providing
exposure to the
creative industries.

Example of activities at SI Paris

- 100 000 visitors a year.
- Public programs (exhibitions, cinema, concerts, talks, seminars, literature, design, workshops, children's activities etc.)
- The permanent exhibition of the Tessin Institute's art collection under the responsibility of the National museum since 1982.
- 250 students in our Swedish courses every season.
- 6 apartments for residents staying 14 or 28 days: 70-100 artists of all kinds and researchers from Sweden.
- Renting rooms for different venues organized by external partners (companies and organizations)
- Café suédois: A private, independent enterprise working closely with the SI.



Hôtel de Marle

- A french city mansion built in 1560 by the Count Hector de Marle in the historical Marais district.
- Traditional architecture "entre cour et jardin" (between courtyard and garden).
- Activities during the history: apartments, school for future marine officers, The Federation of French Pharmacies, garage etc.
- In 1965 is voted the André Malraux preservation plan for the Marais district and its old architecture.
- Owner: The National Property Board Sweden (SFV).
- A large number of visitors (around 100,000 each year) visit exhibitions and participate in various events at the building.



The café at SI today

- About 40 000 clients a year.
- Capacity for guests based on current seating arrangements 35 clients inside, 44 clients outside (terrace)
- The café offer soups, salads, sandwiches, Swedish-style fika with home-made pastries, hot and cold drinks and wine.
- Open Tuesday – Sunday, 12.00-18.00
- French licences:
Café – restaurant: Vente de boissons 1ère catégorie (code licence 10)
Petite licence restaurant (code licence 06)



SI's vision for the café

The brands of SI and the café are very closely linked. SI therefore wish that the supplier of the café:



Provide synergies between SI's and the café brand, concerning values and activities



Represent a new green, sustainable Swedish kitchen – while at the same time be traditional and innovative



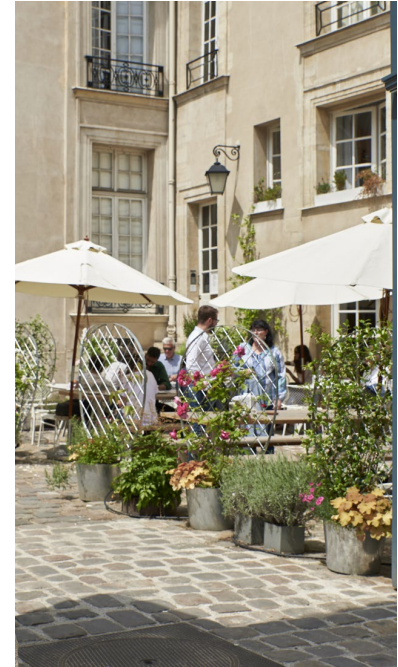
Reflecting Swedish design and café-culture and SI's values.



A various offer of food and drinks to affordable prizes adapted to the season and regularly renewed

The café space

- The estimated start of the contract is in the beginning of 2022
- The café area is 66 m², the space is rented without any equipment
- SI's vision is that the café work in close collaboration with SI for:
 - events and exhibitions, at the café and SI's venues
 - for menus and interior decoration
- The classification of the building doesn't permit to install a complete restaurant kitchen with adequate ventilation and grease trap.



The procurement process

What happens next?

- Supplier meeting held 12 July, (same information will be provided).
- The PPT from the meetings with complete set of questions and answers from the supplier meetings will be uploaded on si.se.
- A procurement process according to the Swedish Procurement Act will be launched.
- The tender will be published in the fall 2021.
- The tender documents will be published in Merzell Tendsign, eTender platform (you can register online for free to submit a tenders).
- The aim is to finalize the procurement process before the end of the year.

Please remember



SI cannot answer any questions after the supplier meetings until the tender is published due to confidentiality



Communication between SI and suppliers during the tender is in Tendsign



Exact terms and conditions for the contract will be set forth in the tender documents

PROMOTING SWEDEN

Questions?

Välkommen!
[ˈvɛ:l~kɔmːən]
à l'Institut suédois

Petit bout de Suède en France, l'Institut suédois est le seul centre culturel que la Suède possède à l'étranger.
A little piece of Sweden in the heart of Paris. The Institut Suédois is the only cultural centre of its kind outside Sweden.

Infos pratiques Visitor information

Entrée libre / Admission free!
Rendez-vous sans réservation ni sans d'acompte.
Participation aux fêtes exceptionnelles.

**Admission to exhibitions and events is usually free.
But to enter some a small charge may be made.**

Horaires d'ouverture Opening hours

Institut suédois
Mardi - Jeudi - Vendredi - Samedi - dimanche
10h00 - 18h00 - 10h00 - 18h00 - 10h00 - 18h00
01 44 78 00 20 - www.institut-suédois.fr

Café suédois
Mardi - Jeudi - Vendredi - Samedi - dimanche
10h00 - 18h00 - 10h00 - 18h00 - 10h00 - 18h00
01 42 73 93 70 - www.hoponsweden.com/hoponsweden

Accessibilité Accessibility

 **Accessibilité**
L'Institut suédois est accessible aux personnes à mobilité réduite.
Les personnes à mobilité réduite peuvent accéder à l'Institut suédois par l'escalier d'urgence.
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Si. Institut suédois

Photo:

More information about procurement

If you would like to find more information about procurement processes you can use the following links:

- Procurement at SI:
<https://si.se/en/current-public-procurements/>
- The National Agency for Public Procurement:
https://www.upphandlingsmyndigheten.se/en/about-public-procurement/#how_to_conduct_public_procurements
- Merccell Tendsign:
<https://www.merccell.com/en/67127880/leading-e-tender-system-and-tender-alert-provider.aspx>

Thanks for your attention!

